

PlateSpin Product Family

PlateSpin Recon

Physical and virtual analysis
Virtualization planning & modeling
Multi-platform monitoring
Resource reclamation
Disaster recovery planning

PlateSpin Migrate

Workload migration
Anywhere-to-Anywhere
Physical, Virtual, Image



PlateSpin Forge

Disaster recovery appliance
Easy setup, rapid recovery
Physical and virtual workloads
Plug & Protect

PlateSpin Protect

Disaster recovery software
Easy setup, rapid recovery
Physical and virtual workloads
Leverage VMware infrastructure

Workload Migration Free Competitors

PlateSpin Recon

- VMware Capacity Planner
 - Designed to count required ESX licenses
 - Data sent offsite to VMware
 - One-time report
 - Very inefficient consolidation ratios

PlateSpin Migrate

- VMware Converter
 - Very slow
 - Minimal security features
 - No staged migrations
 - No compression, WAN optimization, fault tolerance
 - Fewer concurrent migrations
- Microsoft VM Converter
 - VMware to Hyper-V only
 - No image/physical support
 - Minimal automation
 - Does not scale well
 - No testing capabilities
 - No compression/encryption

Workload Migration Paid Competitors

PlateSpin Migrate

- Double-Take Move
 - Poor Linux support
 - Minimal security features: no encryption, no user security
 - Not fully automated; must pre-stage target workload manually
 - Minimal workload customization: extra work after the migration completes
 - No staged migrations
 - Fewer concurrent migrations
 - Not FIPS-compliant

DR Competitors

PlateSpin Forge

- Barracuda
 - Image/file based backup, longer RTO
- Quorum
 - Only 3 years hardware warranty vs. 5 for Forge

PlateSpin Protect

- Double-Take Availability
 - no scheduling, big performance impact on source server and network
 - Higher licensing costs
- Veeam
 - Virtual only
- Acronis TrueImage
 - Imaging/backup solution, no Linux support
- VMware SRM
 - VMware virtual only